

Leading in Challenging Environment

Topic	Leading in challenging environment (LICE)
Participants	Line managers, Mid managers, Senior managers, Human Resource Managers, Unit heads, Team Leaders, Startup heads, Family business heads
Rationale	Managers face enormous workplace challenges such as business growth, people relations, and customer relations management. Managers need to manage routine, as well as outperform their competitors. Managing daily activity is comparatively easy, but acquiring a business is comparatively a stupendous task. For managers, it is important to know the approaches and tools to lead in challenging working environment.
Methodology	Participative approach, lectures, presentations, case discussion, real life situation discussion, problem solving, and role plays
Duration	2 days
Resource people	In-house faculty and/or along with industry personnel with relevant experience
Expected outcomes	These are the expected outcomes of the program: <ol style="list-style-type: none">1. Helping managers to build strong customer relations2. Helping managers to build strong people relations3. Helping managers to devise ways to acquire new business4. Allowing managers to learn tactics to outperform in turbulent times